



## Case Study

### Black Box Security

Black Box Security deliver fire and security solutions to commercial and residential customers across the UK. The NSI Gold Approved Partners help clients combat risks and needed a secure, fully converged technology solution.

[Learn more about how we boosted productivity and fuel savings »](#)

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### Our Task

To empower Black Box Security to manage a smart, reliable technology solution that proves simple and cost-effective, and ultimately, increases productivity.

### The Strategy

We introduced a powerful, Gamma SIP-based VoIP phone solution that simplifies call management.

Black Box can now prioritise time-critical applications. Staff can reroute calls to backup sites within seconds, minimising any disruption.

Meanwhile, our integrated Webfleet fleet management solution allows Black Box to easily allocate jobs to drivers and gain real-time visibility of their workforce.

### The Results

Since the implementation of our solutions, Black Box have noted a significant increase in productivity by over 21%.

Reliable connectivity has also helped Black Box save over 50% on line rental costs.

A further 18% in time savings is down to quicker completion due to no wasted journeys back and

forth to the office between jobs. This has led to a significant reduction in fuel costs. The field based team can easily download manuals, job data, schematics and plans for the projects they are working on - all in real-time.



**21%** Productivity Increase



**50%** Cost Savings in Line Rental



**18%** Time Savings

We create success stories. As an award-winning market leader, Communicate Better keeps clients up to speed with cutting edge technology, providing cost-effective solutions for growing businesses. At the heart of what we do, comes building lifelong relationships with our customers.

[Watch the video online »](#)

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